



Sporting Goods ACE

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Compliance is the key to excelling in the Sporting Goods Distribution Industry. Being able to meet trading partner compliance makes the difference in winning new accounts, or operating with an existing customer profitably. It can make or break your company, and being able to respond quickly and accurately is critical to ongoing customer satisfaction. Sporting Goods ACE (Advanced Commerce ERP) is your solution. A Supply Chain System, specifically designed for distributors, manufacturers, and importers who sell to large retailers, ACE will help you meet their compliance specifications and operate efficiently.

Built Inside Microsoft® Dynamics™ NAV

Sporting Goods ACE, built inside Dynamics NAV, takes a unique approach of incorporating all key compliance functions inside a single system. Because Sporting Goods ACE is embedded in your ERP system, you:

- can access data from anywhere in your system,
- have unprecedented visibility to the details behind your data,
- reduce your costs by minimizing training needs with a consistent user interface,
- have access to "best of breed" supply chain solutions built inside your ERP system,
- eliminate expensive product interfaces that require costly ongoing maintenance.

ACE encompasses functionality that otherwise comes from multiple disparate software solutions:

- EDI
- Labeling
- Packaged Carriers (UPS, USPS, FedEx, & LTL)
- Packing, Shipping, and Receiving
- Forecasting and Replenishment
- ERP Financials and Trade
- Warehouse Management

One demonstration shows you the difference. See all of your needs met without the pain of having to "bolt on" adjunct software.

ACE  AdvancedCommerce ERP



ACE

*EDI and More for Your
Compliance Needs*

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LANHAM ASSOCIATES
Supply Chain Excellence

Microsoft
GOLD CERTIFIED
Partner



Key ACE Retail Compliance Benefits:

- All granules and functions are embedded in a single ERP system providing unprecedented visibility and “Total Access to Data.”
- EDI built inside the ERP system means EDI documents are housed in the correct places within the business system; i.e. invoices with invoices, sales orders with sales orders.
- Packaged EDI maps available for major retailers.
- Extensive EDI Cross Reference Engine for customer, distribution center, store, item and unit of measure definition.
- Pack Line Scanning and Standard Pack capture package level detail for automatic generation of the Advanced Shipment Notice.
- Shipping Manifest System for Packaged (UPS, FedEx, USPS) and LTL carriers.
- Label Formatter for UCC 128 compliance labels and custom formatting.
- Forecasting & Replenishment streamlines business processes and delivers visibility to real time information for effective inventory management.
- Warehouse Management is available to drive efficiencies in Inventory Control.

Respond Quickly to Changing Requirements

Whether setting up a new Trading Partner or responding to changes with an existing one, Sporting Goods ACE provides you the tools to quickly and efficiently comply with your customers’ changing requirements. How much time and money are you spending on setting up and maintaining your trading partners now? ACE empowers you to make trading partner changes via a mapping tool rather than with costly reprogramming or by rekeying while incurring ongoing transaction fees. Wouldn’t you like to apply that money to your profits rather than your expenses?

Robust Solution

Sporting Goods ACE automates and streamlines your business processes. It provides you with specialized solutions from your financials and ERP, through forecasting, EDI and shipping compliance, and inventory and warehouse management. ACE delivers unprecedented visibility to real-time information, enabling suppliers to accurately fulfill the trading partners’ requirements.

For more information on the Lanham products that enable Sporting Goods ACE, please see:

Related Fact Sheets

- EDI
- E-Ship
- AFP - Advanced Forecasting and Procurement for Distribution or Manufacturing

About the Developer

Lanham Associates began its relationship with Navision Software in 1997 by creating the product’s first distribution functionality, Advanced Distribution. A Gold-Certified Microsoft Dynamics ISV (Independent Software Vendor), Lanham Associates has been creating complementary supply chain planning and execution products inside Dynamics NAV ever since.

Current products include ACE – Advanced Commerce ERP for Automotive, CPG, Electronics, & Sporting Goods; EDI; E-Ship; E-Receive; Address Validation; AFP - Advanced Forecasting and Procurement; ADCS Warehousing; Outbound Warehouse Request; Credit Card Processing; and History & Security Management.

Lanham also provides Absolute Value, a world class, formula-based forecasting and multi-site replenishment solution for distributors, allowing them to increase profits while concurrently improving customer satisfaction with unprecedented visibility. The product is available in a SaaS or on-premise format, and can be used with any Microsoft® Dynamics™ or independent ERP system.

Lanham Associates maintains high standards for product excellence, and has been the recipient of both the President’s Club and Inner Circle Awards many times since being affiliated with Microsoft.

Contact Information

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