



**Agenda:**

<b>Tuesday, May 8</b>		
7:30 to 10:00 a.m.	Registration – DoubleTree Resort	All
7:30 to 9:00 a.m.	Breakfast	All
9:00 to 10:30 a.m.	Welcome and Introductions	Mary Lanham & Dale Lanham
10:30 to 10:45 a.m.	Break	All
10:45 to 11:45 a.m.	Getting Management Involved in Demand Planning	Jon Schreibfeder
11:45 a.m. to 12:30 p.m.	Historical Usage	Andrew Bing
12:30 to 1:30 p.m.	Lunch	All
1:30 to 2:15 p.m.	Statistical Forecast and Sporadic Items	Dale Lanham
2:15 to 3:00 p.m.	Adding New Items (Decision to Stock, Initial Buy, Forecasting)	Jon Schreibfeder
3:00 to 3:15 p.m.	Adjusting the Forecast	Dale Lanham
3:15 to 3:30 p.m.	Break	All
3:30 to 4:15 p.m.	Collaborative Forecasting	Lamar Garrett
4:15 to 5:15 p.m.	Break Outs: Suggestions- Point of Sale Data Analytics for the Retail Supplier	Dale Lanham & Owen McDonald
6:15 p.m.	Meet in Lobby	All
6:30 to 9:30 p.m.	Dinner & Networking at Olive & Ivy	All
<b>Wednesday, May 9</b>		
7:30 to 9:00 a.m.	Breakfast	All
9:00 to 10:00 a.m.	Selecting Hub and Spoke Items	Jon Schreibfeder
10:00 to 10:30 a.m.	Lead Time Horizon	Dale Lanham
10:30 to 10:45 a.m.	Break	All
10:45 to 11:30 a.m.	Production	Andrew Bing
11:30 a.m. to 12:30 p.m.	Evaluating Suggested Orders	Dale Lanham



# 2018 Forecasting and Replenishment Forum

Exchanging Experiences and Expertise

MAY 8-10, 2018 • SCOTTSDALE, AZ, USA

Wednesday, May 9 Continued		
12:30 to 1:30 p.m.	Lunch	All
1:30 to 2:15 p.m.	Evaluating Suggested Transfers	John Kimball
2:15 to 2:45 p.m.	Alerts	Lamar Garrett
2:45 to 3:00 p.m.	Break	All
3:00 to 3:45 p.m.	Surplus and Excess Inventory	Lamar Garrett
3:45 to 4:30 p.m.	Inbound Container Tracking	John Kimball
4:30 to 5:30 p.m.	Break Outs:  Suggestions- Production & Assemblies Hub & Spoke Consigned Inventory	All
6:30 to 10:30 p.m.	Dinner & Networking in Paradise Park at the DoubleTree Hotel	All
Thursday, May 10		
7:30 to 9:00 a.m.	Breakfast	All
9:00 a.m. to noon	What's New  End of Month Processes  Beginning of Month Processes  Getting Ready for the Overnight  Product Input  Q&A Feedback	Dale Lanham & Owen McDonald & Andrew Bing
Noon to 1:30 p.m.	Farewell Luncheon- Grab-n-Go	All

*\*Times and topics are subject to change*