



# 2017 Forecasting and Replenishment Forum

*Exchanging Experiences and Expertise*

**MAY 16-18, 2017 • SAN ANTONIO, TX, USA**

## Agenda:

<b>Tuesday, May 16</b>		
7:00 to 9:00 a.m.	Registration – St. Anthony Hotel	All
7:00 to 9:00 a.m.	Breakfast	All
9:00 to 10:30 a.m.	Welcome and Introductions	Mary Lanham & Dale Lanham
10:30 to 10:45 a.m.	Break	All
10:45 to 11:45 a.m.	The Importance of Historical Usage	Jon Schreibfeder
11:45 a.m. to 12:30 p.m.	Historical Usage	Andrew Bing
12:30 to 1:30 p.m.	Lunch	All
1:30 to 2:15 p.m.	Statistical Forecast and Sporadic Items	Dale Lanham
2:15 to 3:00 p.m.	Adding New Items (Decision to Stock, Initial Buy, Forecasting)	Jon Schreibfeder
3:00 to 3:15 p.m.	Adjusting the Forecast	Dale Lanham
3:15 to 3:30 p.m.	Break	All
3:30 to 4:15 p.m.	Collaborative Forecasting	Lamar Garrett
4:15 to 5:15 p.m.	Point of Sale Data Analytics for the Retail Supplier	Dale Lanham & Owen McDonald
6:30 to 10:30 p.m.	Dinner & Networking on Rooftop Patio of St. Anthony	All
<b>Wednesday, May 17</b>		
7:00 to 9:00 a.m.	Breakfast	All
9:00 to 10:00 a.m.	Reducing Surplus and Excess Inventory	Jon Schreibfeder
10:00 to 10:30 a.m.	Lead Time Horizon	Dale Lanham
10:30 to 10:45 a.m.	Break	All
10:45 to 11:30 a.m.	Production	Andrew Bing
11:30 a.m. to 12:30 p.m.	Evaluating Suggested Orders	Dale Lanham



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Wednesday, May 17 Continued		
12:30 to 1:30 p.m.	Lunch	All
1:30 to 2:15 p.m.	Evaluating Suggested Transfers	John Kimball
2:15 to 3:00 p.m.	Alerts	Lamar Garrett
3:00 to 3:15 p.m.	Break	All
3:15 to 4:00 p.m.	Surplus and Excess Inventory	Lamar Garrett
5:00 p.m.	Meet in Lobby to Walk to Boat	All
5:30 to 6:30 p.m.	Boat Ride on the Riverwalk & Networking	All
6:30 to 10:30 p.m.	Dinner at the Fig Tree	All
Thursday, May 18		
7:00 to 9:00 a.m.	Breakfast	All
9:00 to 9:45 a.m.	Inbound Container Tracking	John Kimball
9:45 a.m. to noon	Overnight Process Is the Overnight ready to run when you leave for the day? Did the Overnight finish last night? Replenishment path loops Production BOMs End of Month Beginning of Month Product Roadmap Q&A Feedback	All
Noon to 1:30 p.m.	Farewell Luncheon- Grab-n-Go	All
12:30 to 4:00 p.m.	One-on-Ones	Consultants

*\*Times and topics are subject to change*